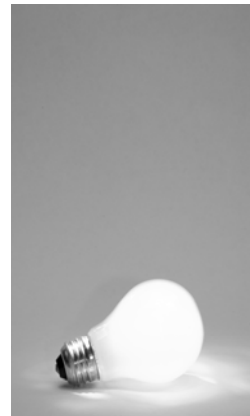
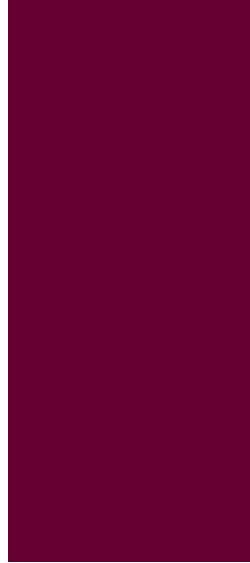


Pennsylvania Association of Mutual Insurance Companies

Annual Spring Conference

March 5, 2009

The Nittany Lion Inn, State College



Pennsylvania Association of Mutual Insurance Companies' Annual Spring Conference

Wednesday, March 4 • 5:30 pm – 6:30 pm

Come early and join our Conference Reception!

Sponsored by PuroClean of Central PA

Thursday, March 5

8:00 AM – 9:00 AM

Registration/Breakfast

Sponsored by Town &

Country Computer Services

8:55 AM Welcome

**Byron K. Long, PA Regional
Manager, MMG**

**PAMIC Education Committee
Chair**

9:00 – 10:00 AM

**John Park, PHD, Professor, Penn
State University**

Change Management

Sponsored by MSO, Inc.

This session will focus on how PAMIC members can enhance their ability to deal with both internal and external changes that they will face in the future.

Participants will have an opportunity to review their personal experiences related to change and discuss best practices they can implement in their own organization.

Participants will learn about the importance of managing change, leading change in your organization, types of organizational change and overcoming resistance to change.

10:00 - 11:00 AM

**Mark R. Cummins, Executive
Vice President, CIO & Treasurer
Harleysville Group Inc.**

**The Financial Crisis and the
Impact on the Insurance
Industry**

When the crisis hits, it's too late to restructure your investment portfolio. Mr. Cummins will cover the collective ramifications of the global credit crisis, equity market crash, U.S.

election, and the global recession on insurance companies and their investment portfolios.

11:00 – 11:30 AM Break

11:30 – 12:30 PM

**Christopher Poverman, Attorney,
Funk & Bolton, P.A.**

**Ren Tundermann, Attorney, Funk
& Bolton, P.A.**

**New Medicaid/Medicare
Reporting Requirements**

Think you've already paid that claim? Thank again! The new Medicaid and Medicare reporting requirements could have you paying twice if you're not careful. This session will provide you with the information you need to keep up with the new reporting standards.

12:30 – 1:30 PM Lunch

*Sponsored by Guy Carpenter
& Company, Inc.*

1:30 PM – 3:00 PM

**Technology Best Practices
Panel**

Moderator:

**Larry Fortin, Chief Information
Officer, Millers Mutual Group**

Panelists:

**Stephen Fabian, Director of IT,
Harford Mutual Insurance Co.**

**Stacy Shaw, Assistant VP, IS
Manager, MMG**

**Tom Trezise, President,
Convergent Insurance Services**

This panel discussion will focus on web based technologies. Panelists will discuss those applications that have added the most value as well as those applications that were the most cost effective.

3:00 PM Adjourn

Registration Form

2009 Annual Spring Conference

March 4 Networking Reception • March 5 Educational Sessions
The Nittany Lion Inn • State College, PA

To Register please complete this form and return it by February 27 to:
PAMIC • 1017 Mumma Road #103 • Wormleysburg, PA 17043
FAX: 717-303-1501 or register online at pamic.org

Name _____

Nickname for badge _____

Company _____

Address _____

Phone _____ Email _____

Do you have Dietary or Accessibility needs? ___ Yes ___ No

If so, please describe _____

Attending Wednesday evening's reception? Yes No

Lunch Selection: Beef Chicken Vegetarian
(If no selection is made, chicken will be provided.)

CE Credits

This Conference has been submitted for 5 CE Credits from the Pennsylvania Department of Insurance.

To request credits outside of PA, please call PAMIC at 717-303-0197. Call early as Credit Requests must be submitted in advance.

I would like to receive PA CE Credits for this seminar.

Producer License _____
(Required for the reporting of CE Credits.)

Fees

PAMIC Member/Associate Fee \$125

Non Member Fee \$200

Payment Options: Check Enclosed Please send Invoice

Cancellation Policy

A full refund for this seminar will be given if a cancellation notice is received on or before February 27, 2009.

PAMIC
1017 Mumma Road #103
Wormleysburg, PA 17043

Overnight Accommodations

The Nittany Lion Inn
200 West Park Avenue
State College, PA 16803

Reserve your room now by calling
The Nittany Lion Inn at
1-800-233-7505

PAMIC Reservation #PAA C09B

A rate of \$102, single occupancy, is
available to seminar attendees.

This rate is guaranteed through
February 6, 2009.

*The PAMIC reservation number
secures this rate.*