



AGENDA

Sunday, August 8, 2010

- 1:00pm - 4:00pm Volleyball Tournament*
- 3:00pm - 7:00pm Exhibitor Set-up
- 3:00pm - 5:00pm VAMIC Directors' Meeting
- 3:00pm - 7:00pm Convention Registration
- 5:00pm - 7:00pm Welcome Reception - Special Guest, Jane Cline, WV Insurance Commissioner & NAIC President

Monday, August 9, 2010

- 7:00am - 8:30am Continental Breakfast and Registration
- 7:30am - 8:15am Larry E. Kauffman Breakfast*
- 8:20am - 10:00am **Welcome & General Session**
Keynote Speaker: Clint Harris, Vice President, Conning Research & Consulting
- 10:00am - 10:30am Refreshment Break in Exhibit Hall
- 10:30am - 11:25am Breakout Sessions
Property Cat Model Update, Dan Dick, AON Benfield
Succession Planning, Scott A. Heintzelman, CPA, CMA, CFE, McKonly & Asbury, LLP
- 11:00am - 12:15pm Spouse Session* *Tea and Talk with the First Lady of West Virginia, Gayle Conelly Manchin*
- 11:30am - 12:15pm Breakout Sessions
Social Media/Technology, Chris Reynolds, IWS, CEO / Owner
FICO/Credit Based Insurance Scores, Score Trends in Dynamic Times, Lamont D. Boyd, CPCU, AIM, FICO Scoring Solutions
- 12:15pm - 1:15pm **Welcome from West Virginia Governor, Joe Manchin III**
- 1:30pm - 3:30pm State Annual Meetings and Legislative & Regulatory Updates by State
- 6:00pm - 10:00pm Greenbrier Fun Night - Children's Program*
- 6:00pm - 10:00pm Chairman's Cocktail Reception followed by Banquet and Entertainment (dinner at 7pm)

Tuesday, August 10, 2010

- 7:00am - 8:00am Coffee Hour with Vendors - **PRIZES DRAWN, MUST BE PRESENT TO WIN**
- 7:00am - 8:00am VAMIC Advisory Breakfast
- 8:00am - 9:00am PAMIC Past President Breakfast
- 8:00am - 9:00am Continental Breakfast in exhibit area
- 8:00am - 8:50am Executive Breakout Session - *General Compensation, Jeff Rieder, Ward Group*
- 8:00am - 9:30am Directors' Breakout Session - *Basics of Reinsurance, Ronald J. Kuethe, Farmers Mutual Hail Ins. Co. of Iowa*
- 9:00am - 10:30am Executive Breakout Session - *Predictive Modeling, Jeff Kucera, EMB*
- 9:00am - 12:00pm Spouse Session* *Indoor & Outdoor guided property tour with shopping at the Art Colony*
- 10:00am - 10:50am Directors' Breakout Session - *CEO Compensation; Integrating Strategy, Performance & Pay, Larry Webber, Institute for Strategic Management, Inc.*
- 11:00 - 12:15pm **General Session, Keynote Speaker: Dr. Robert P. Hartwig, President, Insurance Information Institute**
- 12:15pm - 1:30pm Lunch (on your own)
- 1:30pm - 6:00 pm Convention Golf Tournament*
- 6:00pm - 7:00pm Farewell and Golf Reception - All Convention Attendees are invited!