

AGENDA

Sunday, August 3

3:00 – 5:00 VAMIC Directors' Meeting

4:00 – 6:00 Convention Registration

5:00 – 7:00 Welcome Reception

Monday, August 4

7:30 – 8:30 Continental Breakfast and Registration in Exhibit Hall

7:45 – 8:30 Kauffman Interfaith Breakfast (Requires pre-registration)

8:35 – 10:15 **General Session**

Welcome – Steven C. Elliott, J.D., CPCU, *President*, PAMIC

Invocation – 2008 Convention Chaplain Gary Huff, *President*, Juniata Mutual Insurance Company

Introduction of Association Board Members

Mutual Concerns– John Bykowski, NAMIC Chairman

President/CEO, SECURA Insurance Companies, Appleton, Wisconsin

Keynote Address:

Capital Market Trends and the Future Effects of Globalization – Gerald T. Lynch, *President & CEO*, General Re - New England Asset Management, Inc

10:15 – 10:45 Refreshment Break in Exhibit Hall

10:45 – 11:35 **Breakout Sessions**

Executive Sessions

Enterprise Risk Management – Brian Fischer, Guy Carpenter

How to Prepare for an AM Best Meeting – Daren Piperno, AON

Directors Session

Reinsurance 101 – Floyd Todd, Three Rivers Intermediary

11:00 – 12:30 **Spouse Session – A Tea Party!**

11:40 – 12:30 **Breakout Sessions**

Executive Sessions

Soft Market Management – Kimberly Hanke, Gen Re

NAIC Financial Examiners Handbook Panel

David Delbiondo, PA Dept. of Insurance

Lewis Bivona, Withum, Smith + Brown

Directors Session

Basic Corporate Governance – Jerry Wollam, NAMICO

12:30 – 1:45 **State Annual Meetings**

Separate lunch rooms for each state

1:45 – 2:45 **Legislative & Regulatory Updates by State**

Pennsylvania – Steven C. Elliott, PAMIC

Virginia – L. Gerald Roach, Mutual Insurance Society of Virginia

West Virginia – Jill Bentz, Esq., Dinsmore and Shoals

5:00 – 7:00 **Chairmen's Cocktail Reception**

Tuesday, August 5

7:00 – 8:00 VAMIC Advisory Breakfast

8:00 – 8:50 Executive Breakout Sessions

Black Box Technology – Wayne J. Denham, ARCCA Inc

Climate Change: Risk and Opportunity – Thomas Thumerer, Munich Re America

8:00 – 9:30 Directors' Breakout Session

Strategic Planning & Execution – Larry Webber, Management Instructor & Facilitator

9:00 – 10:30 Executive Breakout Session

Roundtable Discussions

- ◆ *AM Best Rating Issues* - Dareen Piperno, AON
- ◆ *E-Discovery and Record Keeping* – Dale Forythe & Michael Magulick, Wayman, Irvin & McAuley, LLC
- ◆ *Ease of Doing Business* – Peter Kraynak, Info724 Inc.
- ◆ *Emerging Trends in Technology* – Jim Thumma, Optical Imaging Technology
- ◆ *ERM* – Jerry Wollam, NAMICO
- ◆ *Federal Regulation* – Joe Thesing, NAMIC
- ◆ *HR Legal Issues* – Catherine Walters, Saul Ewing

9:30 – 10:00 Directors' Break

10:30 – 11:00 Executives' Break

10:00 – 10:50 Directors' Breakout Session

Executive Compensation – Larry Webber, Management Instructor & Facilitator

11:00 – 12:15 Spouse Session - *Nemacolin Art Tour*

11:00 – 12:15 General Session

Sponsor Recognition

Association Past Presidents/Chairmen's Recognition

Keynote Address:

Key Issues Facing Insurance Companies – Jeanne M. Salvatore,

Senior VP Public Affairs, Insurance Information Institute

Door Prize Drawings

12:15 – 1:30 Lunch (on your own)

1:30 – 6:00 Annual Convention Golf Tournament

6:00 – 7:00 Farewell and Golf Reception

All Convention Attendees are invited!

Wednesday, August 6

9:00 – 10:00 PAMIC Directors' Meeting